

Who we are

Burgmann Packings is a privately-owned company pioneering the development and production of Low Emission Technologies. Our sealing solutions help customers around the globe to reduce their environmental impact in a wide range of increasingly complex industrial processes and applications. Our products are mostly invisible, but make a difference when it comes to the reduction of harmful emissions, the increase of plant safety and efficiency as well as compliance to Health & Safety standards.

We leverage 130 years of experience with the combined resources and expertise from our highly skilled workforce in Ireland, Turkey, China and Germany to meet and exceed customer expectations in more than 40 countries world-wide.

Our Research & Development facilities in Turkey and China partner with our customers, universities and testing institutes to develop tailor-made solutions for the sealing challenges of the 21st century.

All Burgmann Packings sites are certified to DIN EN ISO 9001:2015 and various other industry specific certifications and approvals including the Nuclear Power industry and Oil & Gas.

www.burgmannpackings.com

Sales Controller (m/w/d)

Tasks

- Sales Controlling for the China Sales Organization
- Consolidated, structured reporting in daily, monthly and yearly frequency of key KPI's to local and Group Management
- Definition and management of Sales related key figures
- Analysis of sales trends and extraordinary effects on product, segment and area level
- Daily support for Sales organization to drive growth strategy
- Coordination, execution and consolidation in the yearly planning of sales and budget
- Constant development of internal Controlling processes and tools
- Data analysis to develop product and segment-specific pricing strategies
- Further development of CRM system (platform and standards)

Requirements

- Studying for a Bachelors' or Masters' degree in Business Administration or Marketing
- Advanced MS Excel and Power Point skills
- Result oriented orientated individual with a strong can-do attitude
- Fluent English and Chinese language skills
- German language skills welcome

Location

- Shanghai, China (German Center Pudong)

Interested?

If you are interested to learn more about this exciting opportunity, please send us your CV (E-Mail: hr@burgmannpackings.com). We will get in touch with you!